

September 6, 2017

J. CREW

J.Crew Group, Inc., Suburban Square - Ardmore

Sales Associate

THE MADEWELL SALES ASSOCIATE

[Hourly Part-Time, reports to a store director]

What The Role is All About

Our Sales Associates:

- Deliver amazing service and build sales by styling and wardrobing each customer based on their needs.
- Connect with multiple customers at a time, making things quick and easy.
- Utilize knowledge and skills garnered from requisite training | fit sessions.
- Know their neighborhood: the events, artists, local influencers and style-makers.
- Are multi-taskers, jumping into any activity as needed to support the business.
- Share feedback, ideas and insights with the management team.

What We Expect From You

- Friendly, helpful and always smiling, for starters.
- Customer focused.
- Curious and courageous: ask great questions and listen intently.
- Artful and inspirational, because how it's put together is what's important.
- Be the best at what you do by achieving all your goals.
- Bring your smarts; we want thinkers who always do the right thing.
- Pride in your appearance and your store.
- Leverages technology to connect seamlessly with an omni perspective.

How We Measure Results

- Achieve daily sales and KPI goals as assigned.
- Participate in team efforts to drive incremental denim sales.
- Capture and create profiles during each transaction to increase customer loyalty (except California + Massachusetts).
- Achieve or exceed task-specific time standards.
- Complete training with flying colors.

Fine Print

Approved For Posting
Office of Student Life

Our Sales Associates:

- Are at least 18 years old.
- Communicate effectively and confidently.
- Process information and operate store systems accurately.
- Are available when we're busy, including: nights, weekends, and holidays.
- Assist in processing and replenishing and keeping the store looking great.
- Must bend, reach, stretch for product as well as lift, carry and move at least 40 pounds | 18 kilos.
- Must move around the store with ease and be accessible to customers.

We are committed to affirmatively providing equal opportunity to all associates and qualified applicants without regard to race, color, ancestry, national origin, religion, sex, marital status, sexual orientation, gender identity or expression, legally protected physical or mental disability or any other basis protected under applicable law.

Nearest Major Market: Philadelphia

Apply at: https://jobs.jcrew.com/job/Ardmore-Sales-Associate%2C-Madewell%2C-Suburban-Square-PA-19003/411332600/?feedId=129300&utm_source=Indeed&utm_campaign=JCrew_Indeed