



1055 Westlakes Drive
Third Floor
Berwyn, PA 19312
www.eLeadCorp.com

Please forward resumes:
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Human Resources
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Entry-Level Inside Sales Position Berwyn, PA

Company Description:

eLeadCorp works with IT companies to help create new business and increase top line sales revenue. We achieve this by consulting and executing on a unique statistically proven business development methodology.

Job Description:

The Business Development Representative (BDR) is our business-to-business inside sales position.

You will be given the opportunity to:

- Fast-track your career in sales and/or management
- Receive extensive training and ongoing mentoring
- Interact with some of the world's most progressive companies
- Be responsible for managing your own accounts and relationships
- Establish understandings of various marketplaces across the nation
- Be a member of an energetic and growing team
- Work in a stimulating and exciting environment

You will be responsible for:

- Setting appointments for your client's sales team
- Performing outbound calling campaigns and database management
- Managing direct relationships with clients and prospects
- Align with client's target companies and verticals

Position Requirements:

- Positive thinking, energetic attitude and entrepreneurial spirit
- Strong communication skills (written and verbal)
- Practiced organizational and follow-up skills
- Focused mentality and attention to detail
- Proficiency in MS/Office product suite

Starting First Year Compensation: \$30,000 +
Benefits: Paid time off, Healthcare



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